

Self-Aware Data Security for an AI-Powered World

Kemal ARTIKARSLAN

Se Lead - Forcepoint



AI Changes Everything — Including Your Risk Exposure



Data Sprawl

85%

unknown data exposure

85% of organizations don't know where their sensitive data lives across cloud, SaaS, endpoints & AI tools.



AI Risk Explosion

10x

faster data movement with AI

GenAI tools like Copilot and ChatGPT process sensitive data at machine speed — faster than any human review.



Insider Threat

82%

breaches: human element

82% of data breaches involve a human element. AI supercharges both malicious and accidental insider risk.



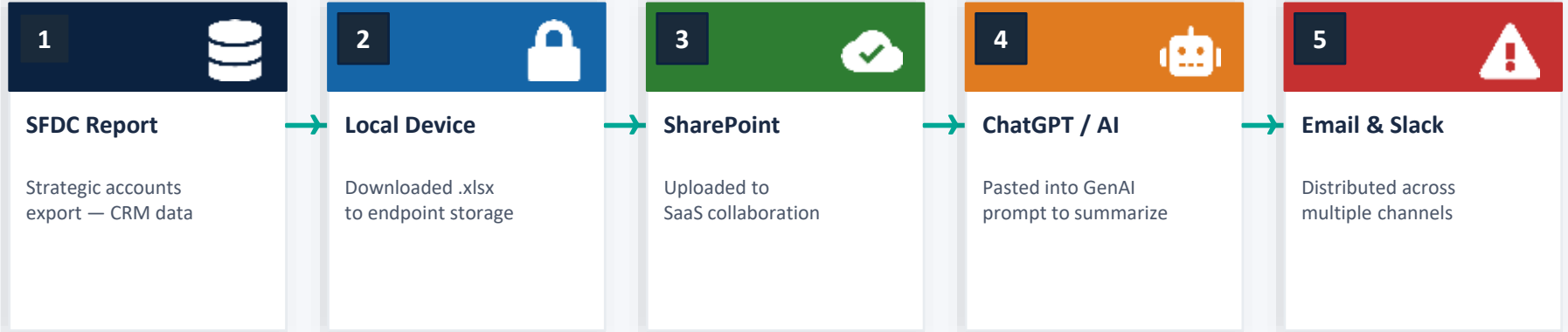
Regulatory Pressure

72h

breach notification window

GDPR, ISO 27001, NIS2 and emerging local regulations demand proactive governance — not reactive patching.

A Single File — 5 Exposure Points in Minutes



⚠ Without proper data security controls, a single sensitive document can proliferate across 5+ locations in minutes — across endpoints, SaaS, AI tools and communication channels — completely undetected.

Securing AI — Critical Scenarios for Azerbaijan Organizations

Securely Enable GenAI

Employees use ChatGPT, Copilot, Gemini every day. Forcepoint controls exactly what sensitive data can enter AI prompts — and blocks what can't, with real-time policy enforcement.



Microsoft Copilot Data Security

Forcepoint DSPM classifies and fixes MIP labels on M365 data before Copilot accesses it — preventing hallucinations and data leakage from miscategorized files.



Risk-Adaptive Insider Protection

Behavioral analytics build a dynamic risk score per user. When a user's score spikes — uploading files to personal Dropbox — policies automatically escalate from audit to block.

AI SECURITY MATURITY

1. Foundation

Data Discovery · Classification

2. Awareness

Prioritization · Risk Scoring

3. Control

Ingress/Egress · Access Controls

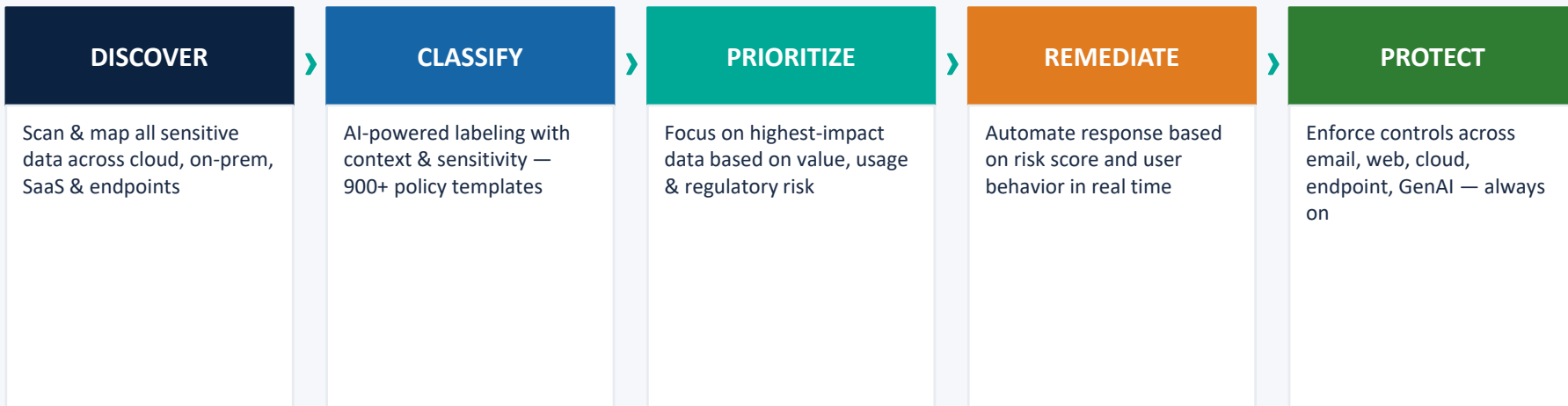
4. Detection

Threat Monitoring · Misuse Alerts

5. Assurance

Model Integrity · Continuous Loop

Forcepoint Self-Aware Data Security | Know · Adapt · Protect




These phases run continuously and simultaneously — not as a one-time assessment.

 **KNOW**

AI Mesh discovery & classification — know your data the moment it's created

ADAPT

Risk-adaptive policies, behavioral analytics & user coaching in real time

 **PROTECT**

Single policy framework enforced across every channel, everywhere

Data Security Everywhere

Any Device · Any App · Any Location

KNOW

AI Mesh

Discovery &
Classification

CASB

Cloud App
Security

ADAPT

DSPM

Data Security
Posture Mgmt

SWG

Secure Web
Gateway

DLP

Data Loss
Prevention

Email Security

DLP + Threat
Protection

PROTECT

DDR

Data Detection
& Response

Risk-Adaptive DLP

Behavioral
Enforcement



WHY FORCEPOINT

The Industry's Only Self-Aware Data Security

AI-native by design. Not bolted on.

"Forcepoint is defining wide values — data security, classification, having the appropriate tools to monitor what is going on... you have the data in a container that is so well designed and protected."

— Marcelo Amaral, CISO, Banco Safra

forcepoint.com/data-security



AI-Native Architecture

AI Mesh delivers highest-accuracy classification — 10x smaller, 200ms fast, fully explainable.



Single Policy Framework

One policy governs all channels: email, web, cloud, endpoint, SaaS, GenAI — no gaps.



Risk-Adaptive Enforcement

Policies auto-adjust to real-time risk scores. No false positives. No disruption to productive users.



Broadest Coverage

160+ countries, 30M+ endpoints, 12,000+ customers. Proven in governments and enterprise.

Ready to secure your AI journey? · [Contact Forcepoint EMEA today](#)

Forcepoint AI Mesh Provides Highest-Accuracy Understanding of Data

More than just classification, rich context to truly know your data



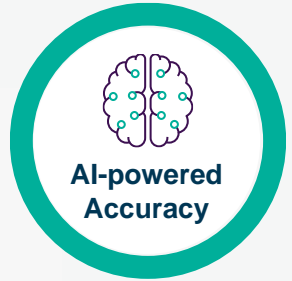
Smaller: SLM 10X smaller than LLM models

Faster : 200ms classification using regular CPUs

Lower TCO: smaller nodes significantly lowers cost

Trainable: can be tuned to unique classification requirements

Explainable: Simplifies audit of AI for transparency / trust



Tailored Predefined Rules to Understanding of Data

```
{
  "queryId": "AZ HR Critical Executive Compensation Package",
  "caseSensitive": false,
  "enabled": true,
  "queryType": "MATCH",
  "queryTarget": "CONTENT",
  "query": "\\rahbör ömək haqqı paketi\\-2 \\icraçı məşq paketi\\-2 \\bonus strukturu\\-2 \\illik bonus planı\\-2 \\kompensasiya paketi\\-2 \\mükafatlandırma siyasəti\\-2 \\idarə həyəti məaşi\\-2"
},
{
  "queryId": "AZ HR Operational and Personnel Data",
  "caseSensitive": false,
  "enabled": true,
  "queryType": "MATCH",
  "queryTarget": "CONTENT",
  "query": "\\Kompensasiya paketi\\* \\İK siyasətləri\\* \\İK idarəçiliyi\\* \\İKİS\\* \\İnsan Resursları İnformasiya Sistemi\\* \\İşdən çıxış prosesi\\* \\Ödənişli məzuniyyət\\* \\İllik məzuniyyət\\* \\Performans qiymətləndirilməsi\\* \\Performans göstəriciləri\\* \\İşə qəbul\\* \\Vəzifə planlaşdırılması\\* \\Təlim proqramı\\* \\Şikayət proseduru\\* \\İK auditi\\* \\İK uyğunluğu\\* \\İK strategiyası\\* \\Vəzifə təhlili\\* \\Vəzifə qiymətləndirilməsi\\* \\Analiz məzuniyyəti\\* \\İşə qəbul strategiyası\\* \\Saxlama strategiyası\\* \\İstedadların cəlb edilməsi strategiyası\\* \\İşdən azad etmə\\* \\İşsizlik sığortası\\* \\İş yerində təcavüz\\* \\İş yerində təhlükəsizlik\\* \\İçki yan haqları\\* \\İçki bağlılığı\\* \\İçki tanıma proqramı\\* \\Performans yaxşılaşdırma planı\\* \\PIP\\* \\Əmək müqaviləsi\\* \\Məşq danışıqları\\* \\Keçmiş yoxlaması\\* \\Davranış məsəhibəsi\\*"
},
{
  "queryId": "AZ HR Critical Disciplinary File",
  "caseSensitive": false,
  "enabled": true,
  "queryType": "MATCH",
  "queryTarget": "CONTENT",
  "query": "\\İntizam işi\\-2 \\İntizam dosyası\\-2 \\İntizam tədbiri\\-2 \\Xəbərdarlıq məktubu\\-2 \\İçki haqqında şikayət\\-2 \\İntizam komissiyası\\-2"
}
```

Azerbaijan-Specific Regulations and Compliance Policy

Customized Policies Aligned with Azerbaijani Regulations & Standards



THIRD-PARTY SOLUTIONS



DLP POLICY ENFORCEMENT



DATA FLOW

A large blue arrow with a green gradient points from left to right, passing through the center of the diagram. The text 'DATA FLOW' is written in white on the arrow.

AI Security Dashboards

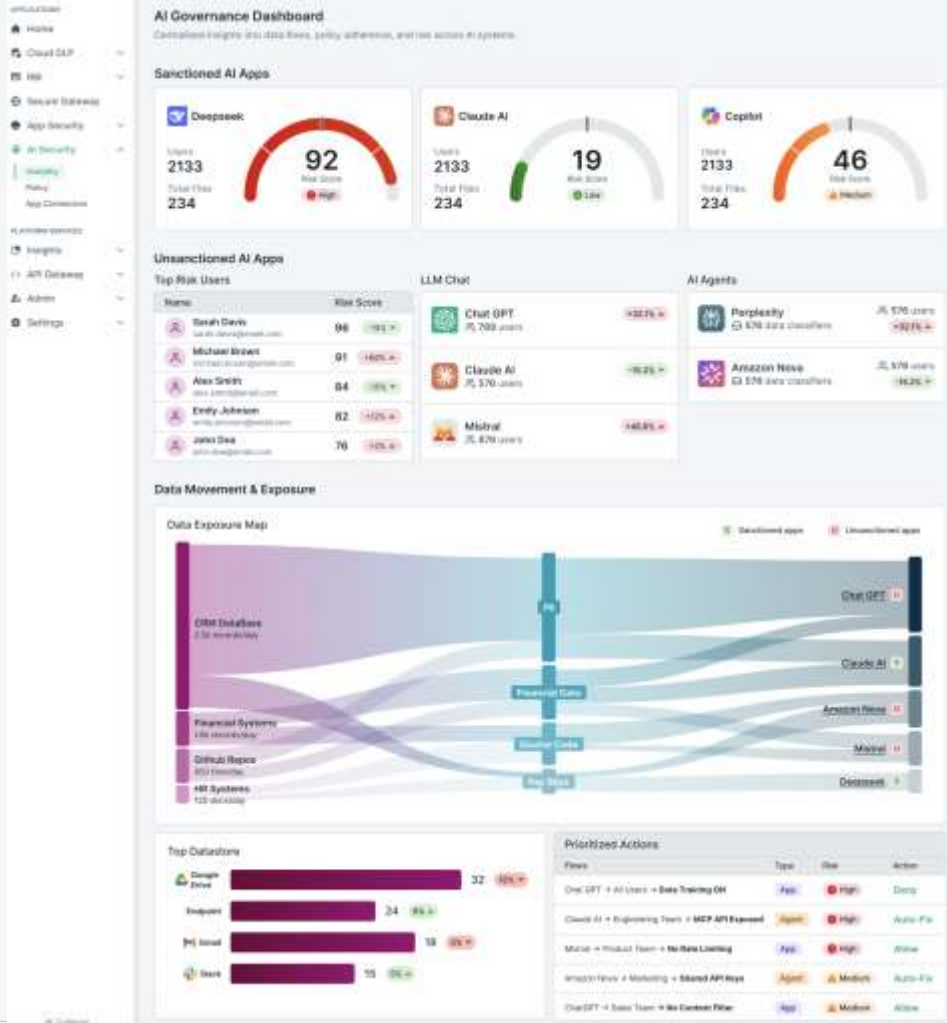
Thin UI layer that creates unified visibility

Unified/Streamlined Experience

- Single-entry point for administrators to view and control AI activity. No need to jump between various products.

Unified Reporting

- Policy audit logs centralized across all enforcement points.
- Event logs from sanctioned and unsanctioned AI apps, aggregated for a unified operational view.



Forcepoint

The industry's only self-aware data security

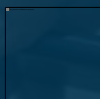
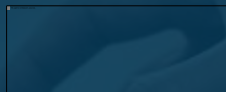
"[Forcepoint is] defining wide values, data security, classification, having the appropriate tools to actually monitor what is going on... you have the data in a container that is so **well designed and protected**, and you have **appropriate DLP and access control rules** to actually start the **learning curve of AI adoption.**"

– Marcelo Amaral, CISO, Banco Safra

"Forcepoint DSPM and DDR tools have been very much **embraced** by our teams because they're **easy to use, modern, and actually fit for purpose.** It's allowed teams to **act on real issues.**"

– Enda Kyne, CISO, FBD Insurance

Security that enables today's global business



12,000+
Customers

160+
Countries

30M+
Endpoints Secured

1700+
Built-in industry and geo templates

900+
File types recognized

1st
To offer Risk-Adaptive Policies

1st
Integration with ChatGPT, Copilot

The Forcepoint logo features a stylized 'F' icon composed of two overlapping teal shapes, followed by the word 'orcepoint' in a white, sans-serif font. The background is a dark teal color with a complex, low-poly geometric pattern of various shades of teal and blue.

Forcepoint

Data Security **Everywhere**