

CROWDSTRIKE

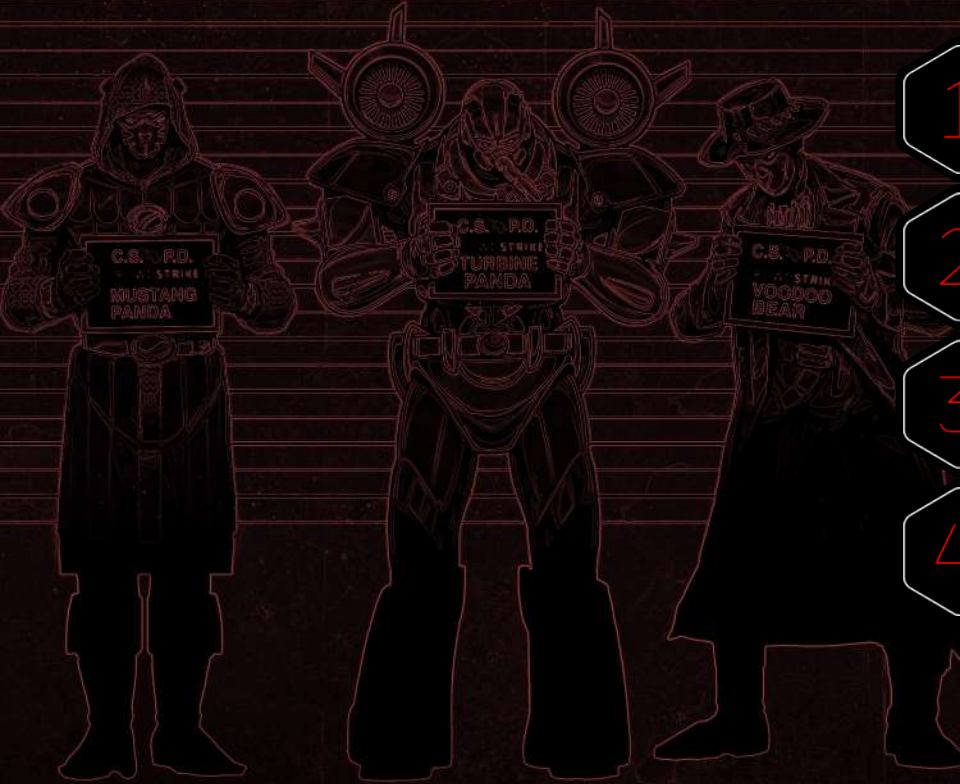


SOFTPROM SECURITY FORUM BAKU

Philippe FARHAT
Regional Sales Engineer

 CROWDSTRIKE

AGENDA



1

GENERAL TRENDS & OBSERVATIONS

2

KEY THREATS HIGHLIGHT

3

UNIFIED PLATFORM

4

CONCLUSION

We Stop Breaches

Protection that powers you.



CROWDSTRIKE



YOU NO LONGER HAVE A MALWARE PROBLEM
YOU HAVE AN ADVERSARY PROBLEM

CRIMINAL

Alchemist Spider
Aviator Spider
Bitwise Spider
Carbon Spider
Chariot Spider
Clockwork Spider
Cyborg Spider
Doppel Spider
Feral Spider
Graceful Spider
Hidden Spider
Hive Spider
Indrik Spider
Knockout Spider
Lunar Spider
Mallard Spider
Mummy Spider
Narwhal Spider
Night Spider
Outbreak Spider
Outlaw Spider
Percussion Spider
Pinchy Spider
Prophet Spider
Salty Spider
Samba Spider
Scully Spider

Slippy Spider
Smoky Spider
Solar Spider
Sprite Spider
Traveling Spider
Venom Spider
Wizard Spider
Vice Spider

Aquatic Panda
Cascade Panda
Circuit Panda
Emissary Panda
Ethereal Panda
Jackpot Panda
Karma Panda
Kryptonite Panda
Lotus Panda
Mustang Panda
Nomad Panda
Phantom Panda
Puzzle Panda
Shattered Panda
Sunrise Panda
Vapor Panda
Vertigo Panda
Vixen Panda
Wicked Panda

CHINA

NORTH KOREA

Labyrinth Chollima
Ricochet Chollima
Silent Chollima
Stardust Chollima
Velvet Chollima

IRAN

Charming Kitten
Chrono Kitten
Haywire Kitten
Imperial Kitten
Nemesis Kitten
Pioneer Kitten
Refined Kitten
Spectral Kitten
Static Kitten
Tracer Kitten

INDIA

Hazy Tiger
Outrider Tiger
Quilted Tiger
Razor Tiger
Viceroy Tiger

RUSSIA

Berserk Bear
Cozy Bear
Ember Bear
Gossamer Bear
Fancy Bear
Primitive Bear
Venomous Bear
Voodoo Bear

PAKISTAN

Mythic Leopard
Fringe Leopard

VIETNAM

Ocean Buffalo

SOUTH KOREA

Shadow Crane

SYRIA

Deadeye Hawk

COLOMBIA

Galactic Ocelot

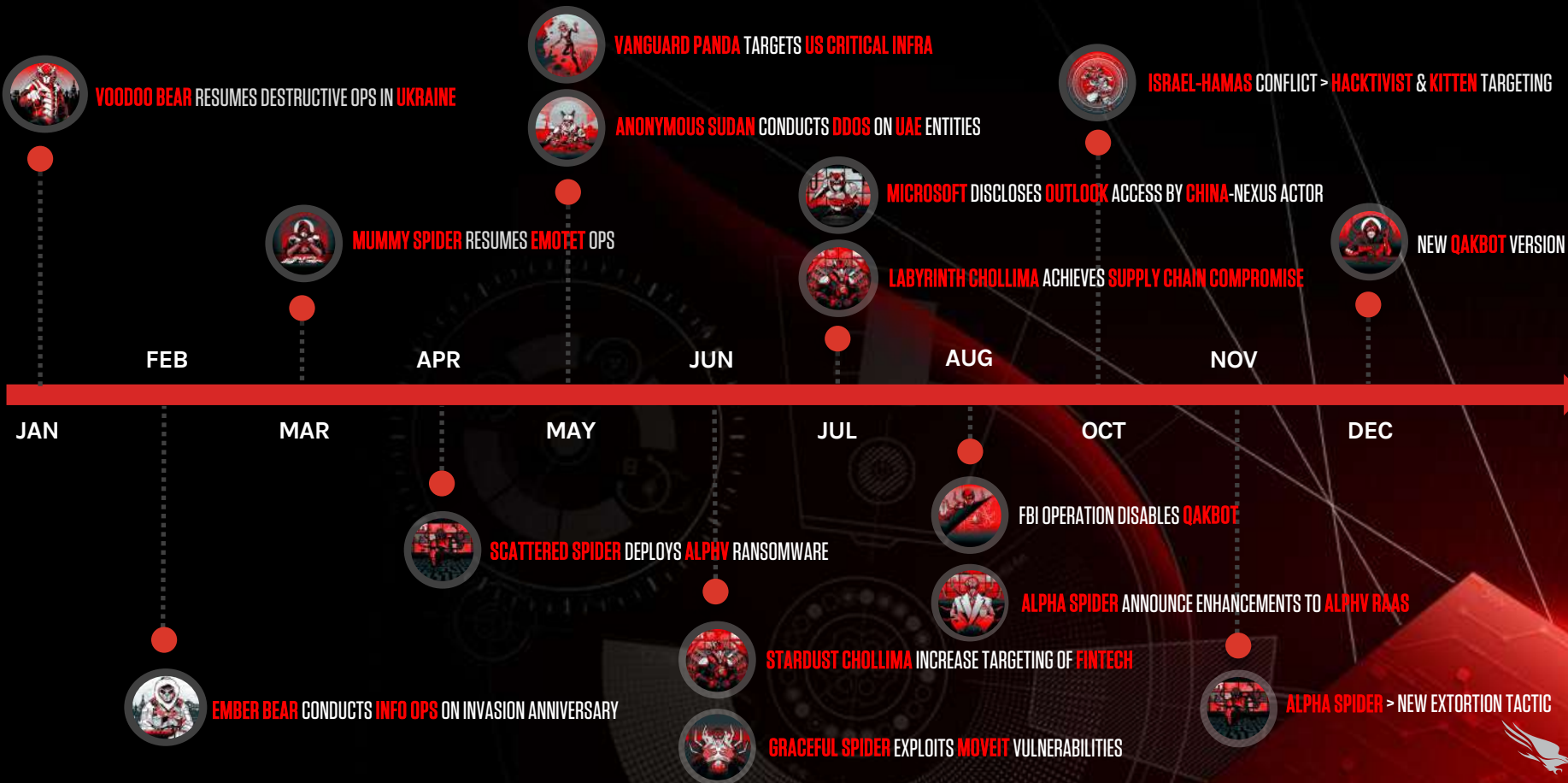
TURKEY

Cosmic Wolf

HACKTIVISM

Curious Jackal
Frontline Jackal
Intrepid Jackal
Partisan Jackal
Regal Jackal
Renegade Jackal

NOTEWORTHY DEVELOPMENTS IN 2023



2024 Threat Landscape



34 new adversaries tracked by CrowdStrike, raising the total to 232



Cloud-conscious cases increased by 110% YoY



84% of adversary-attributed cloud-conscious intrusions were focused on eCrime

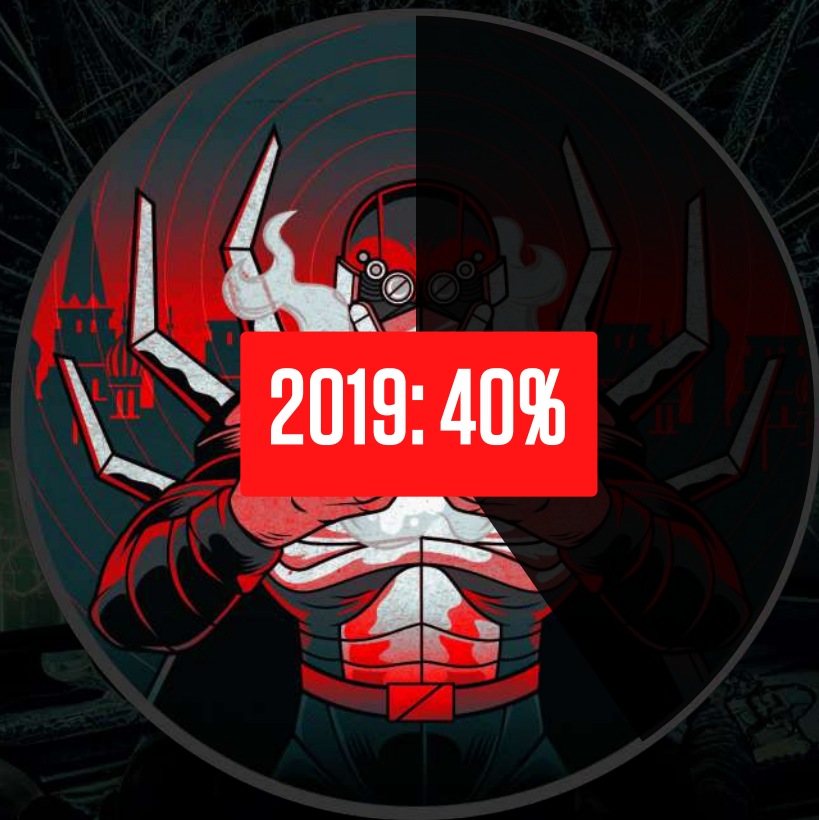


Cloud environment intrusions increased by 75% YoY



76% YoY increase in victims named on eCrime dedicated leak sites

ADVERSARIES CONTINUE TREND **BEYOND MALWARE**



2019: 40%

ADVERSARIES CONTINUE TREND **BEYOND MALWARE**



2022: 71%

ADVERSARIES CONTINUE TREND **BEYOND MALWARE**



2023: 75%

AVERAGE **ECRIME** BREAKOUT TIME

582

2019

62

2023

79

2022



INITIAL ACCESS



LATERAL
MOVEMENT



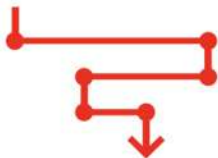
eCRIME BREAKOUT TIME

62'

**Initial
Access**



**Lateral
Movement**



Adversaries Increasing in Speed and Precision



Defenders must act quickly

To contain the threat and minimize cost and damage, defenders must respond within the breakout time



They weaponize YOUR tools and accounts

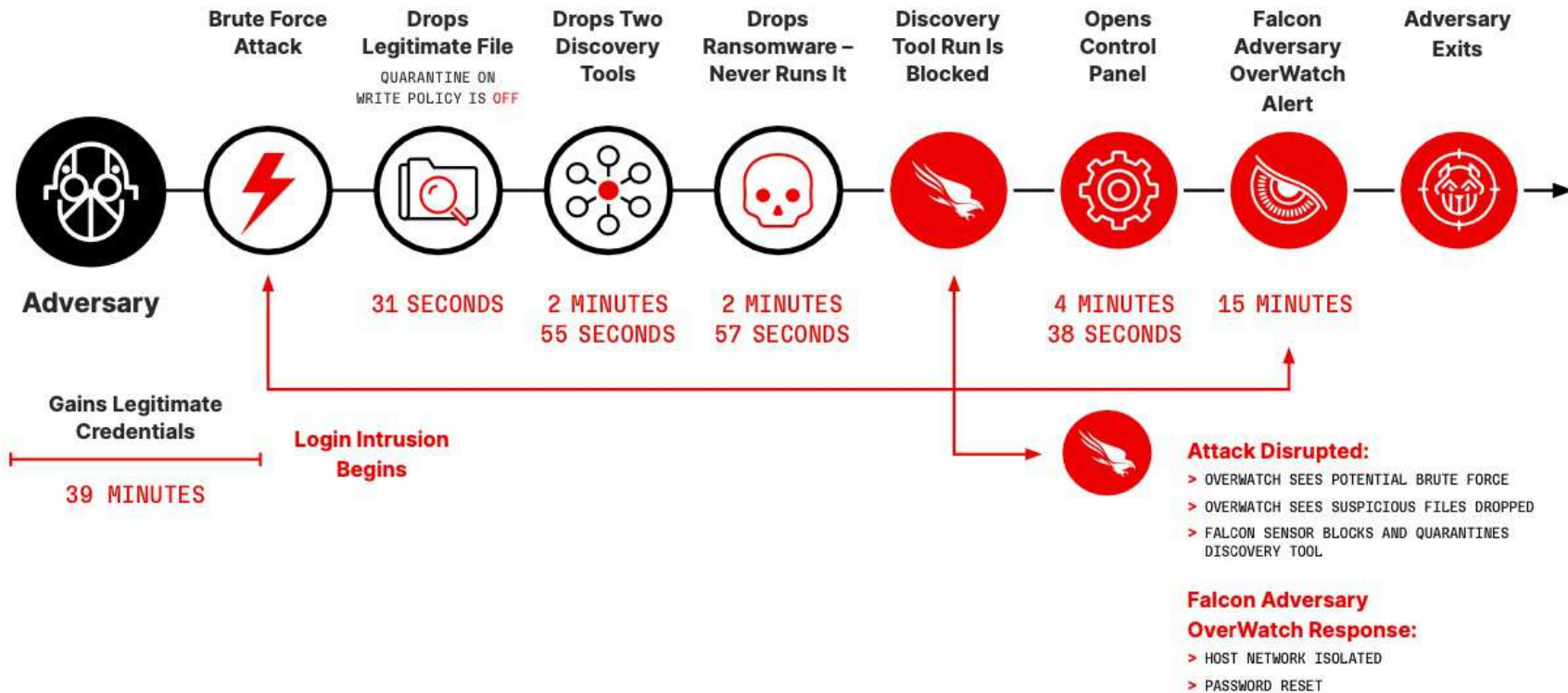
Adversaries use valid accounts and tools to move laterally, making it nearly impossible to detect abnormal activity and a potential breach



Fastest breakout time: 2 min, 7 sec

Nearly all security teams are not equipped to respond in less than 2 minutes

Identity Is the **Critical** Battleground



IDENTITY THREATS BECOME MAINSTREAM GOING BEYOND USER CREDENTIALS

BEYOND USERNAMES AND PASSWORDS

Username and password or PIN

Smart card and PIN

Valid account and Active Directory certificates

APIs and secret keys

Identity providers and protocols such as SAML and OAuth

Session-based authentication, cookie-based authentication and JSON Web Tokens (JWT)

Kerberos and Kerberos tickets

Biometrics such as facial recognition, voice recognition, fingerprint recognition

Hardware and software tokens or time-based one-time password (TOTP)



583% INCREASE IN KERBEROASTING



62% OF INTERACTIVE INTRUSIONS INVOLVE STOLEN CREDENTIALS



147% INCREASE IN ACCESS BROKER ADVERTISEMENTS ON DARK WEB



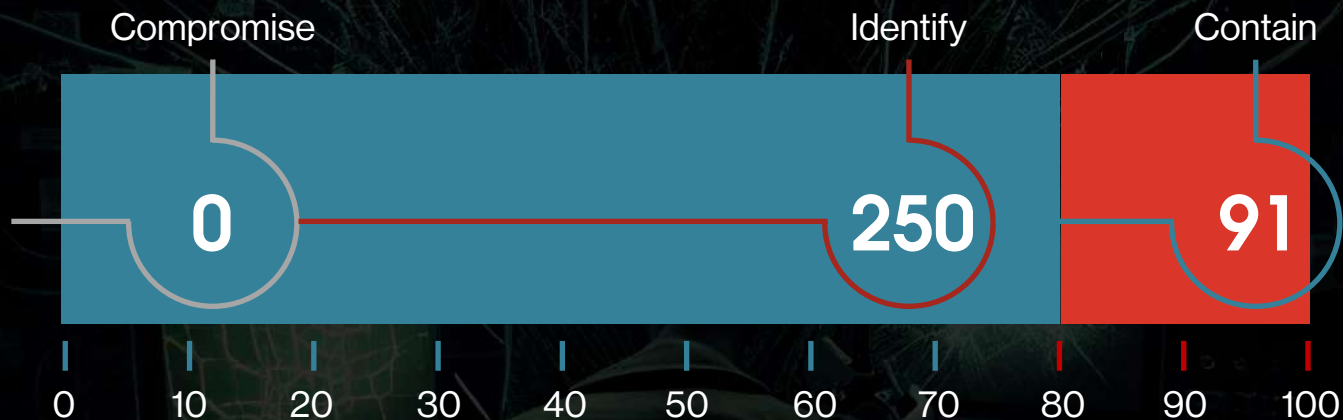
SMART CARD PIN, ACTIVE DIRECTORY CERTS, API/SECRET KEYS



PROPHET SPIDER AS PROLIFIC ACCESS BROKER

SCOURGE OF **IDENTITY-BASED** ATTACKS

IDENTITY IS AN ELEMENT OF THE **VAST MAJORITY** OF ALL INTRUSIONS



BREACHES CAUSED BY STOLEN CREDENTIALS TAKE **341 DAYS** TO CONTAIN



IDENTITY-BASED AND

SOCIAL ENGINEERING ATTACKS



Adversaries expanded beyond valid accounts

Also targeted API keys and secrets, session cookies and tokens, one-time passwords and Kerberos tickets



COZY BEAR

Conducted regular credential phishing using Microsoft Teams messages to solicit multifactor authentication tokens for Microsoft 365 accounts



SCATTERED SPIDER

Conducted sophisticated social engineering campaigns



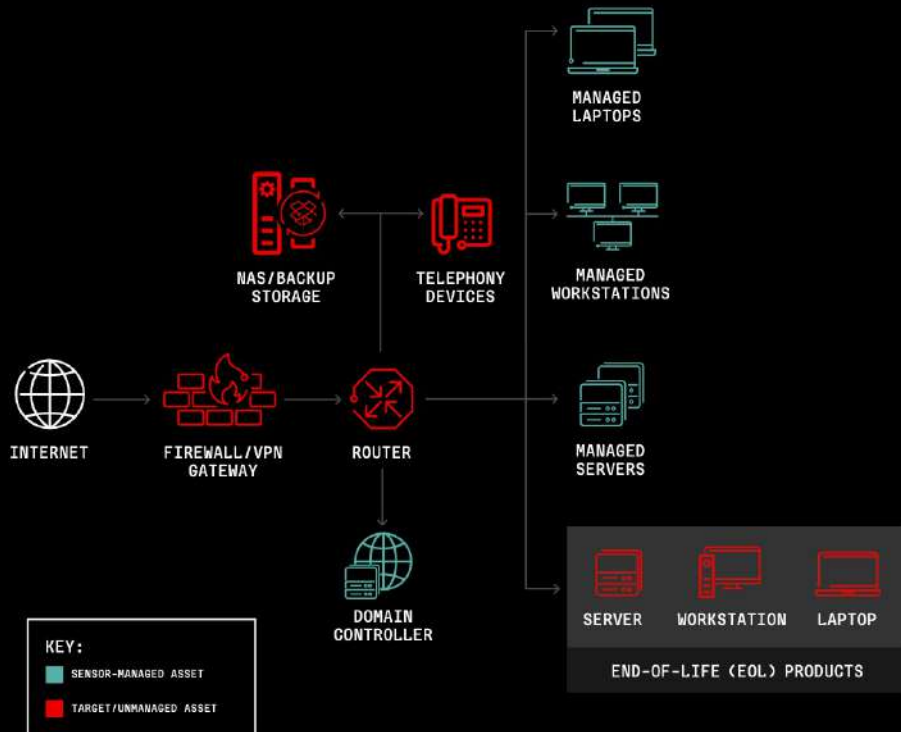
UNMANAGED NETWORK APPLIANCES – PARTICULARLY EDGE GATEWAY DEVICES – REMAINED THE MOST ROUTINELY OBSERVED INITIAL ACCESS VECTOR FOR EXPLOITATION DURING 2023.



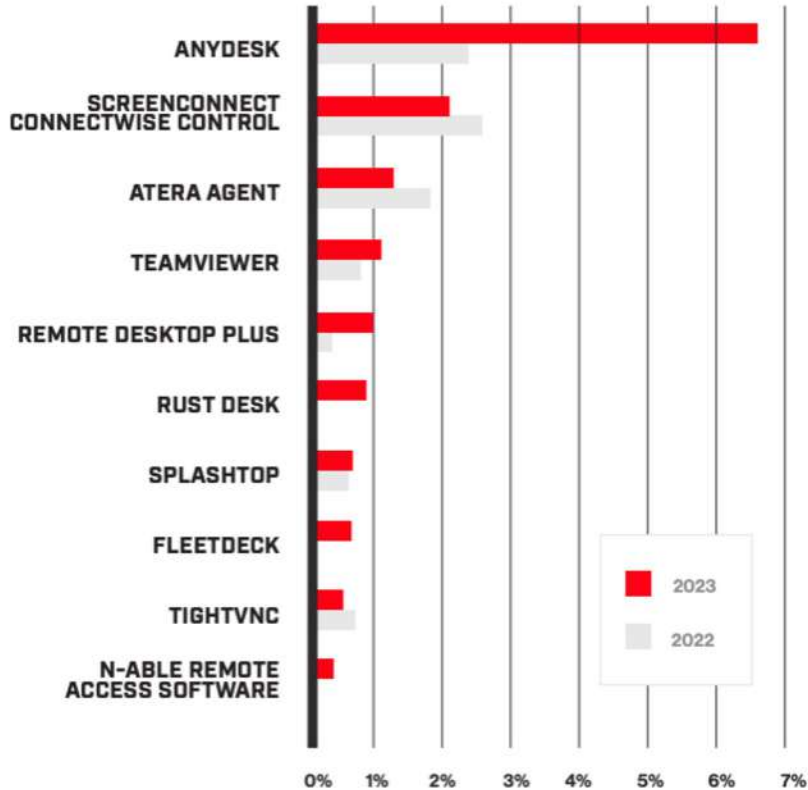
THREAT ACTORS ARE ACTIVELY DEVELOPING EXPLOITS FOR EOL PRODUCTS THAT CANNOT BE PATCHED AND OFTEN DO NOT ALLOW FOR MODERN SENSOR DEPLOYMENT.

VULNERABILITY LANDSCAPE:

“UNDER THE RADAR” EXPLOITATION



TOP 10 RMMs
July 2022 to June 2023 vs. July 2021 to June 2022



ABUSE OF LEGITIMATE ENTERPRISE TOOLS REMOTE MONITORING & MANAGEMENT TOOLING



312% INCREASE IN ADVERSARY USE OF RMM TOOLING



BLEND INTO ENTERPRISE NOISE TO **AVOID DETECTION**



GAINED POPULARITY – **FREE LICENSE**, **ROBUST GUI**, **PRIVELEGED ACCESS**



INCREASINGLY ADOPTED AS **PERSISTENCE MECHANISM**



SCATTERED SPIDER EMPLOYS >20 RMM TOOLS FOR DIFFERENT TARGETS



eCrime Breakout Time

62 min

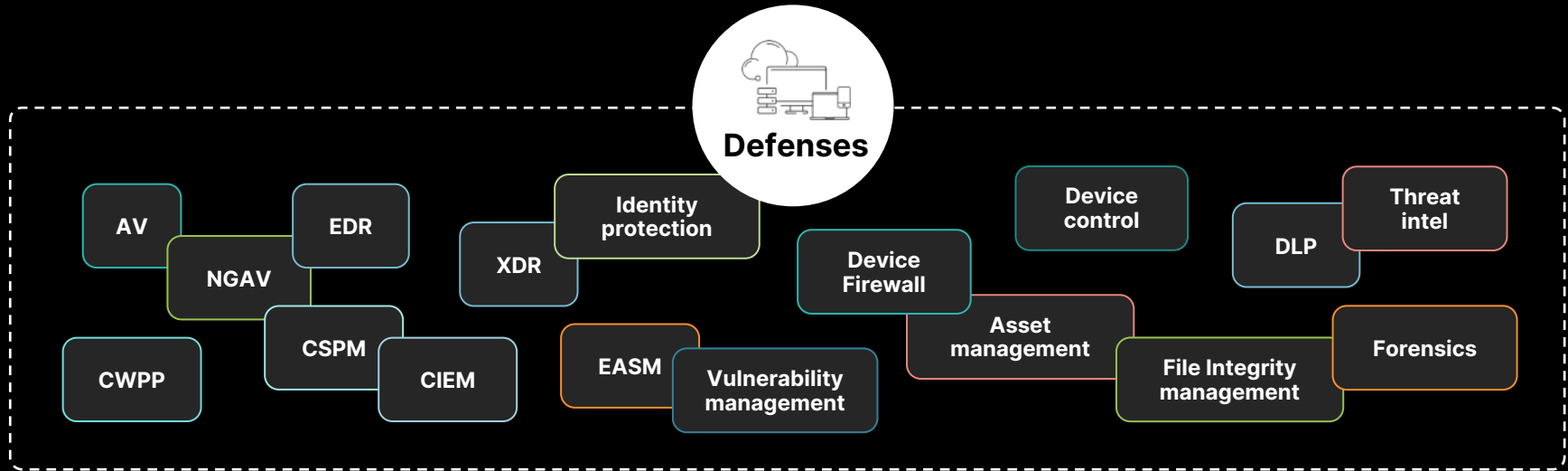
Every Second Counts

**Adversaries are getting faster,
defenders must accelerate**

Breakout time dropped from
582 min in 2019 to **79 min** in 2022
79 min in 2022 to **62 min** in 2023

What is the **PROBLEM**

Adversaries Live in the Gaps Between Traditional Siloed Tools



Cost



Complexity



Ease of
**Deployment
& operations**

What is **NEEDED**



Superior security outcomes

Continuous Validation

Highest detection & protection coverage



Reduce costs

Easy to deploy & manage

Zero reboots, no downtime, & no manual tuning



Consolidate point products

Eliminate agents

Unify standalone tools to cut complexity and sprawl

The Falcon Platform Architecture

Footprint & Communication



■ DIRECT or PROXY
■ PORT 443



SUPPORTED PLATFORM(S)

WINDOWS | LINUX | MACOS
IOS | ANDROID | DOCKER |
KUBERNETES

LESS THAN
1% CPU

~155MB
MEMORY

~5MB-7MB
NETWORK
(DEVICE/DAY)

Single Agent Architecture

Native Cloud Management

No Reboot Required

Auto-Update Sensors

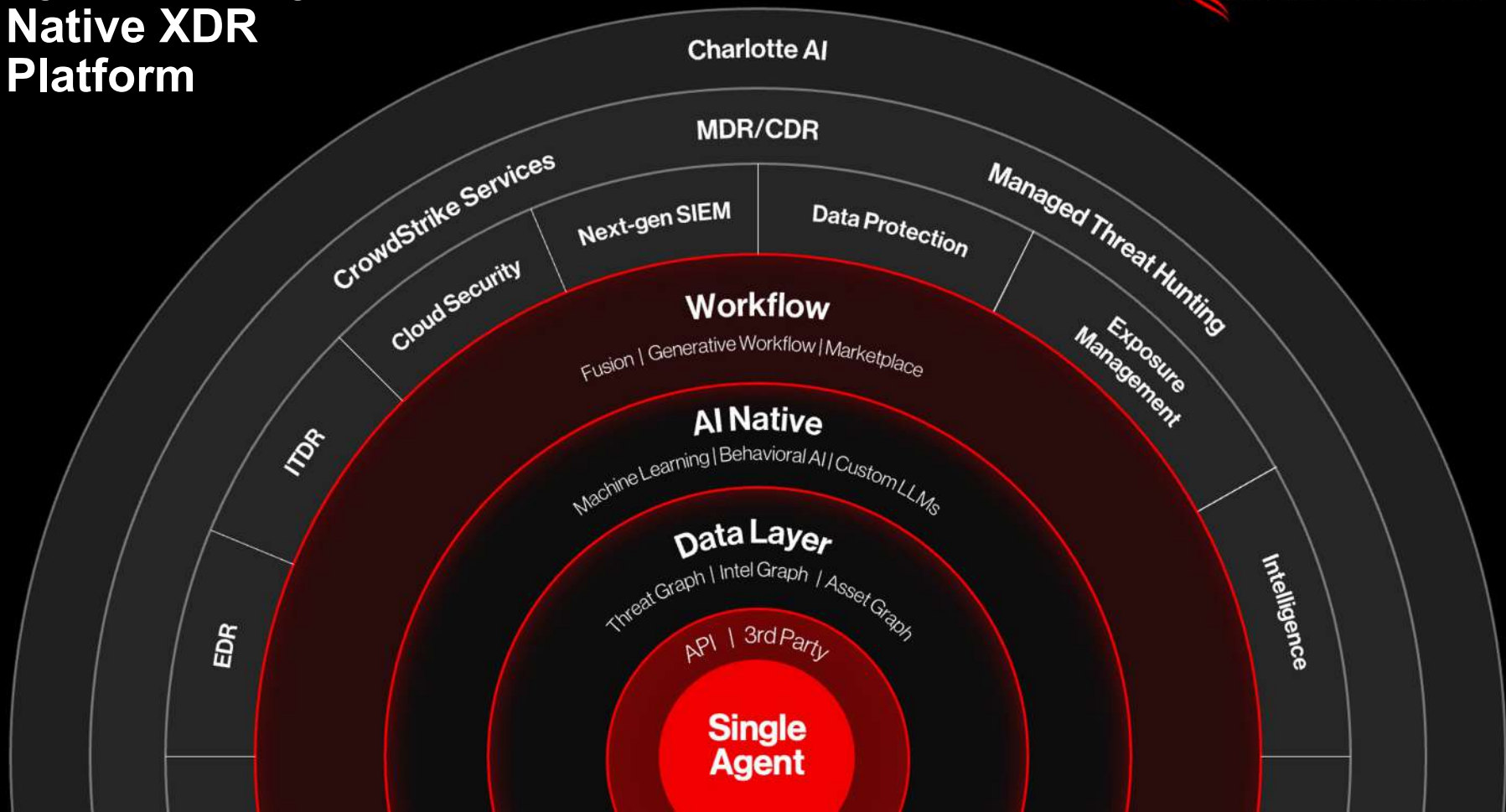
No signatures updates

No Scanning

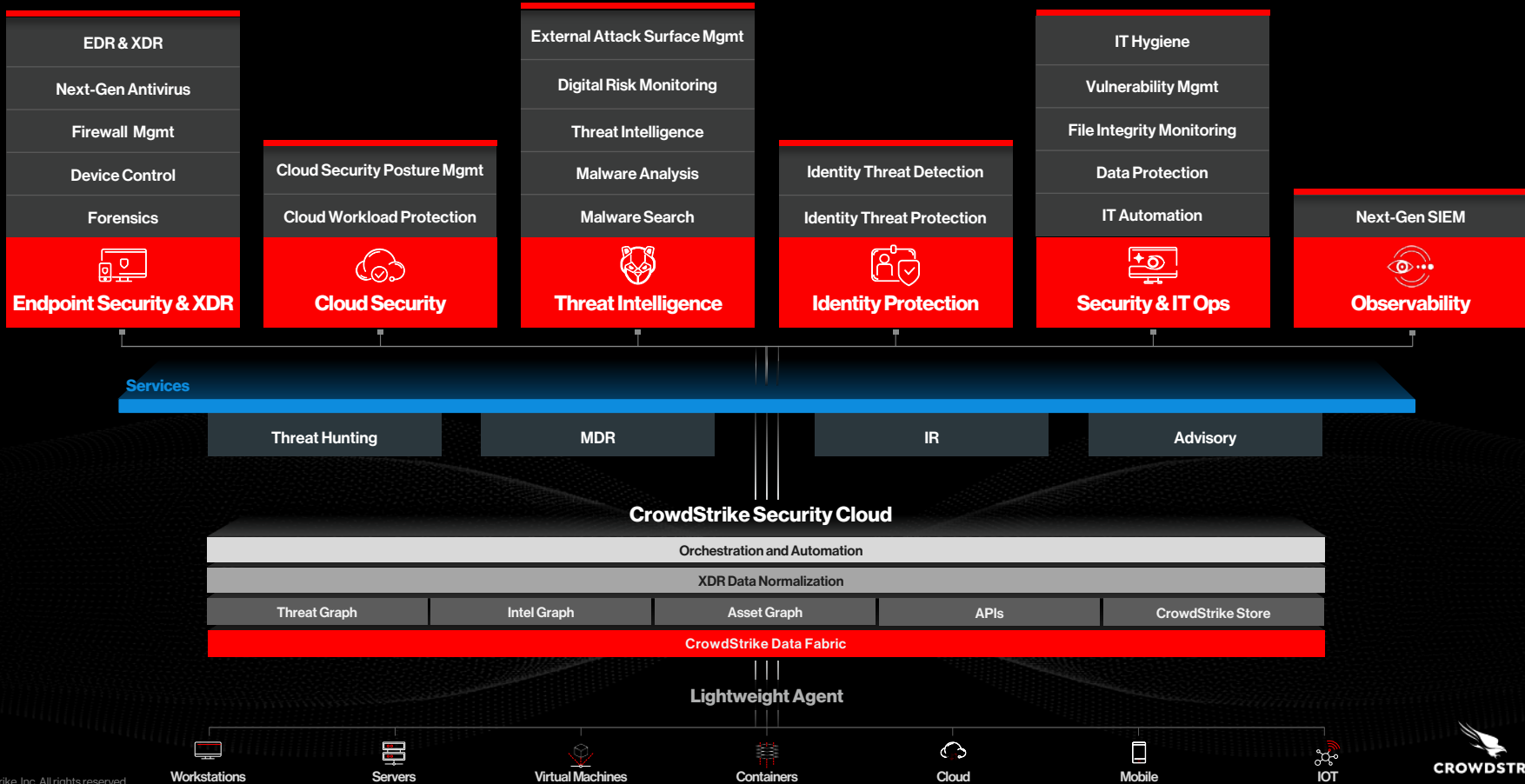


CROWDSTRIKE

Cybersecurity's AI-Native XDR Platform



The Falcon Platform



Game-changing Security Outcomes

Reduce Patch Work

Attack Paths focus
on work that matters



Proactive Security



Minutes to Global Fix

Control Risk via Policy, RTR, Automations

Seconds to Investigate

Unified Enterprise
Asset + Threat Graph



Active Protection



Reduce Intrusion Noise

Less Noise for Security Operations

One Agent
Everywhere



Falcon Identity Protection



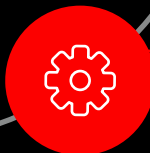
Protect

See **like the adversary**;
attack path visibility



Prevent

Detect **and** block,
in real-time identity specific
threats; dynamic policy



Enable

Verify only when the **risk
changes**; frictionless
conditional access



CROWDSTRIKE



Falcon Identity + Endpoint Protection

**Better Together Extending Your
Protection and Investment**



Improves Your Protection
at the endpoint and identity level
in a single solution



Reduces the Attack Surface
to help prevent lateral movement
across your network



Correlates Security
events across endpoints and identity
to provide real time, actionable insights



1

Discover
Instant visibility

See and identify all assets from the inside-out and outside-in

2

Assess
Real-time exposure insight

Know every weakness with no additional agents

3

Prioritize
Adversary-driven prioritization

Real-world intrusion risk by likelihood of lateral movement

4

Remediate
Platform-based response

Guided and automated response with RTR, SOAR and 3rd party integrations



1

Active Discovery
NEW

External Attack Surface
NEW

Passive Discovery

Applications

Accounts

2

CIS Benchmark
NEW

3rd Party Vulnerability Ingestion
NEW

Native Vulnerability Coverage

EoL Software

Software Misconfigurations

3

Attack Path Analysis
NEW

Asset Criticality
NEW

Internet Exposure
NEW

ExPRT.AI Ratings

Active Adversary Context

4

Native SOAR Integration
Falcon Fusion

Real Time Response (RTR)

Rule-based Policies

Ticketing Integration

Patching Integration

Adversary-Driven Prioritization

How exposed are we?

External exposed asset

Possible lateral movement?

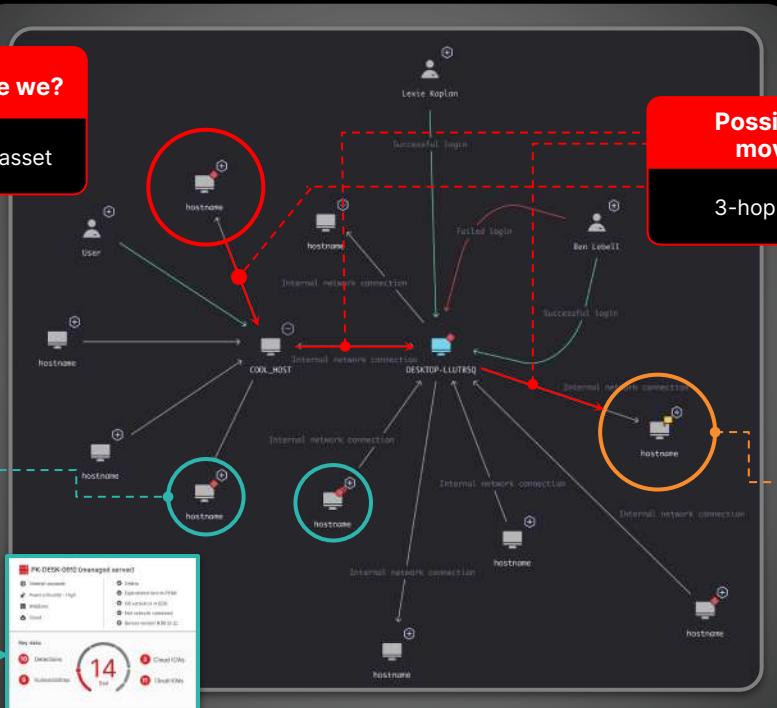
3-hop attack path

What is at risk?

Internal critical asset

What is the intrusion risk?

Overall Asset Risk Aggregation
(Endpoint, Cloud, Identity)



Visualize intrusion risk across endpoint, cloud and Identity assets

Understand lateral movement through critical hosts and user accounts

Fine-tune policies and respond with RTR (Real-Time Response) and Falcon® Fusion playbooks

Automatically unveil internet exposures

Platform-based Response

Falcon® Fusion



Deploy emergency windows patches with one-click on managed systems and monitor the progress

Protect without patching by activating compensating controls directly on managed assets

Automated and Orchestrate playbooks with native SOAR Falcon Fusion

Guided remediation workflows across the Falcon® Platform and 3rd-party tools

Delivering comprehensive compensating controls

Compute



Kill Running Process



Block File Execution



Patchless Config Scripts

Network



Close Ports



Restrict IP



Restrict DNS



Restrict Network Storage

Identity



Restrict Accounts



Suspend Logins

Hardware



Restrict USB devices



Restrict Bluetooth



Replace Fragmented Point-solutions with CrowdStrike

Reduce Cost and Complexity with a Single Agent and Unified Console

CrowdStrike Falcon Platform

Endpoint

Microsoft
SentinelOne
paloalto
Trellix
SOPHOS
cybereason
TREND
MICRO
Symantec
kaspersky

Cloud

WIZ
PRISMA
BY PALO ALTO NETWORKS
Lacework
aqua
orca
security

Identity

Microsoft
SentinelOne
SILVERFORT
semperis

SIEM

splunk
elastic
Chronicle
sumo logic
securonix

Threat Intel

Recorded Future
MANDIANT
ZEROFOX
digital shadows
a ReliaQuest company
INTEL471

MDR

ARCTIC WOLF
expe1
Secureworks
RELIAQUEST
red canary
SOPHOS

Exposure Management

Qualys
tenable
RAPID7
censys
CYCOGNITO
AXONIUS

CrowdStrike is named **A Leader** in the 2023 Gartner® Magic Quadrant for Endpoint Protection Platforms

Positioned **Highest** on Ability to Execute and **Furthest Right** on Completeness of Vision

First time since 2018 for **One Company to Lead** on both Axes

Leader and Positioned Furthest Right on Completeness of Vision for the **Fourth Consecutive Time**

Figure 1: Magic Quadrant for Endpoint Protection Platforms



Source: Gartner (December 2023)

This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from CrowdStrike.

Third Consecutive Time as a Leader

Leading the EDR Market in
Forrester's EDR Wave

CrowdStrike
dominates in EDR
while building its
future in XDR and
Zero Trust.

FORRESTER



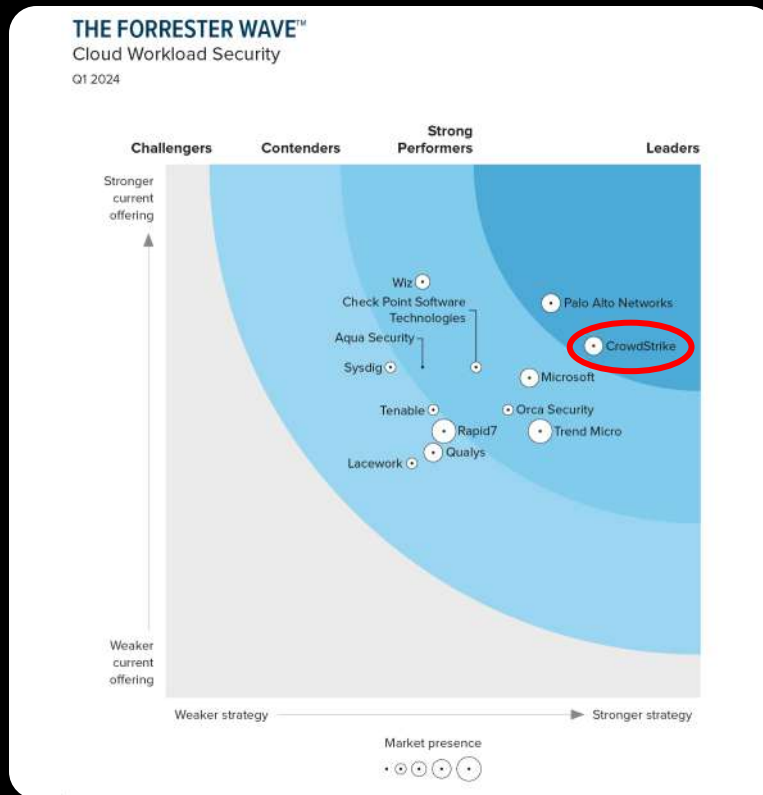
The Forrester Wave™:
Endpoint Detection And Response Providers, Q2 2022, April 6, 2022

CrowdStrike Named a Leader

The Forrester Wave™: Cloud
Workload Security, Q1 2024

“**Best** position in the Strategy
category and **highest** scores
possible in the Innovation
and Vision criteria

FORRESTER



The Forrester Wave™:
Cloud Workload Security, Q1 2024, January 30, 2024

CROWDSTRIKE

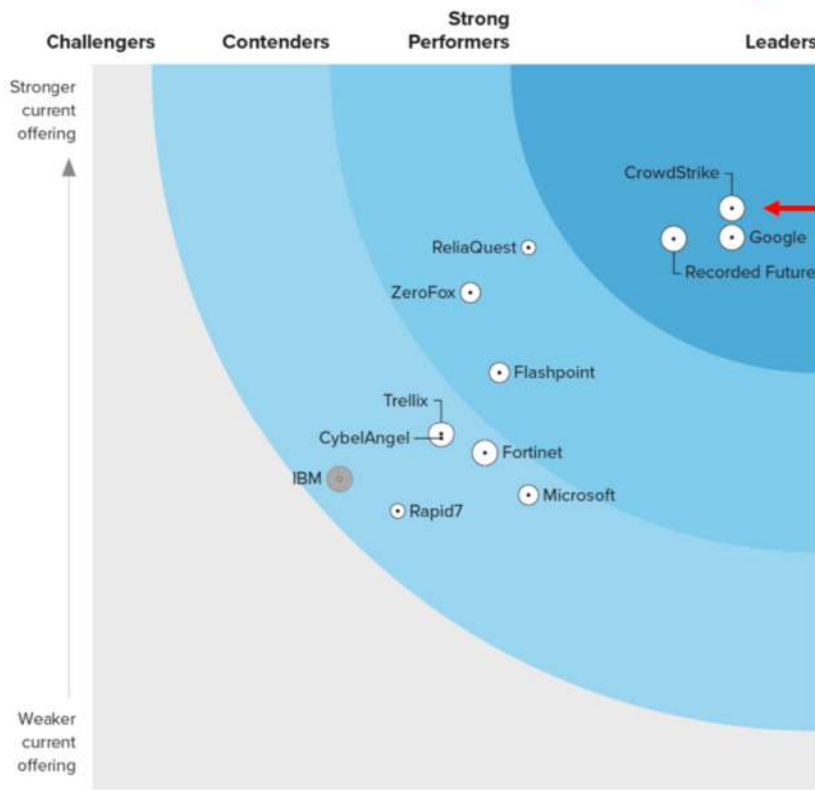
Leading the Intel Market

Received highest score in Current Offering and top scores in 16 criteria, surpassing all other vendors

“CrowdStrike delivers world-class Threat Intelligence.”

FORRESTER

CROWDSTRIKE



The Forrester Wave™:
External Threat Intelligence Service Providers, Q3 2023



Who are we?

A leading
**Digital Forensics and
Incident Response
firm**



Forrester Wave 2022
Cybersecurity Incident Response Services

CrowdStrike Professional Services



Respond

- Incident Response
- Forensic Investigation
- Endpoint Recovery
- Compromise Assessment
- Adversary Exposure Assessment
- Network Detections

CrowdStrike Incident Response Services

More than a decade of experience in breach response and investigations

"The team assembled for our forensic assessment engagement was outstanding. From project management to technical engagement, everyone was exceptional."

**Getting our clients back to business faster with
minimal business disruption**

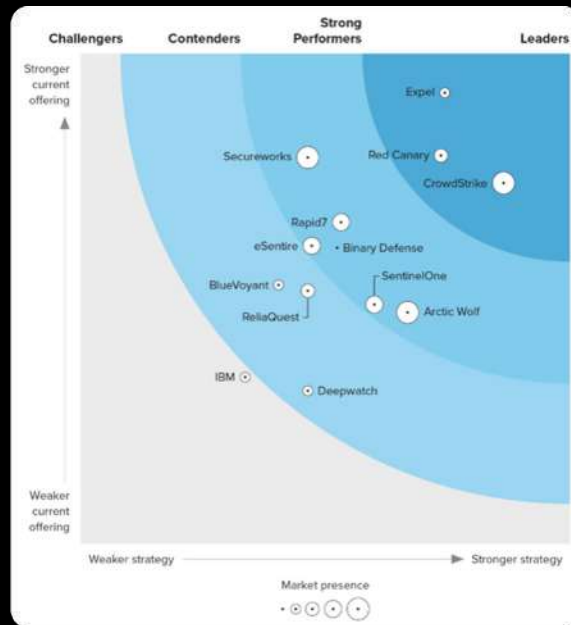


Second Consecutive Time as a Leader

“CrowdStrike delivers **an exceptional MDR service...** blends products, platforms and services seamlessly for customers.

FORRESTER®

The Forrester Wave™: Managed Detection And Response, Q2 2023





CROWDSTRIKE NAMED A LEADER

2023 IDC MarketScape for Risk-Based
Vulnerability Management Software



Conclusion



5 STEPS TO BE PREPARED

1

Identity Protection

2

Effective Cloud Security

3

Cross-Domain Visibility

4

Speed: Outpace the Adversary

5

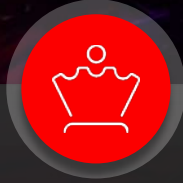
Practice Makes Perfect

TOWARDS **ROBUST & PROACTIVE** SECURITY



COMPREHENSIVE VISIBILITY

ATTACK SURFACE
ASSET DISCOVERY
ATTACK PATHS



SECURE CROWN JEWELS

ENDPOINTS
WORKLOADS
IDENTITIES



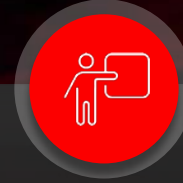
THREAT HUNTING

24/7/365
HUMAN-BASED
& AT SCALE



INTELLIGENCE ADOPTION

ENRICHMENT
THREAT MODEL
DDW MONITORING



SECURITY AWARENESS

EDUCATION
SIMULATION
PREPAREDNESS

CROWDSTRIKE'S FALCON XDR PLATFORM STOPS BREACHES

